

INTERMOUNTAIN SOCIETY OF INVENTORS AND DESIGNERS

A Nonprofit Corporation

10 January 1974

Dear Inventor:

We had a stimulating presentation at our December meeting. Cordell Lundhal, our Vice President, told of his successes (and failures) in inventing farm machinery. He showed a film which documented the history of his development of a bulk hay harvesting method, which is being widely used now and which has generated several million dollars worth of equipment sales in the past few years.

He spoke encouragingly about inventing. He said, "An inventor succeeds by his failures." He suggested that if an inventor wanted to sell his invention to a company, he should first check with other inventors who had sold to that company. He reminded us that good documentation of an invention's development is necessary.

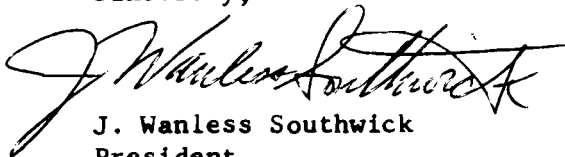
Mr. Lundhal stressed that inventors are selling "benefits" and when an inventor attempts to promote his invention, he should be able to show the benefits his invention provides.

Our next meeting promises to be exceptionally interesting. Mr. Roger Billings of Energy Research Corporation will speak to us concerning "The Hydrogen Economy". Mr. Billings developed a hydrogen carburetor system which he successfully used to convert automobile engines from gasoline to hydrogen fuel. His pollution free automobile won first place honors in Emissions at the Urban Vehicle Design Competition in Detroit, Michigan, in 1972.

Mr. Billings has specialized in the hydrogen energy concept. One of his publications was entitled "Hydrogen - The Key to Abundant Clean Energy." With the price of gasoline skyrocketing, should we all convert our cars to hydrogen? Mr. Billings may have some interesting answers.

Come and join with us on Saturday, January 19th, at 4:00 p.m. in the Utah Power and Light Auditorium at 40 East 100 South in Salt Lake City.

Sincerely,



J. Wanless Southwick
President
710 West 400 North
West Bountiful, Utah 84087

INTERMOUNTAIN SOCIETY OF INVENTORS AND DESIGNERS

A Nonprofit Corporation

February 11, 1974

Dear Inventor:

Hydrogen is a pollution-free fuel for automobiles. That was the claim made by Roger Billings at our January meeting. He told how he began converting gasoline engines to run on hydrogen, while he was still in high school. His fascination with the idea stimulated his efforts, and finally he succeeded in getting father's old pickup to run on hydrogen.

One of Mr. Billings' hydrogen powered cars won first place honors in emissions at the Urban Vehicle Design Competition in Detroit, Michigan in 1972. Since then, Billings' Energy Research Corporation has engaged in serious research toward solving the problems associated with using hydrogen as an automobile fuel.

Many of our members crowded around Mr. Billings after the meeting to ask more questions. Many thanks to him for a fine presentation.

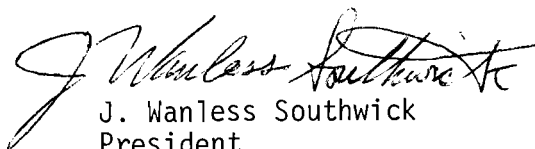
This week has been designated "Utah Inventors Week" by Governor Calvin L. Rampton. We have been invited by KSL to participate on "Public Pulse" Tuesday night, February 12, at 9:00 p.m.

We will culminate the week with our regular monthly meeting Saturday, February 16. We will be honoring the 90th anniversary of the invention of roll film by George Eastman. Representatives of the photography industry will be present to review the history of photography. Our own George Jones will show us his time-lapse photography invention.

Also at that meeting, we will be presenting some ideas of how the society may be able to better help the inventor on an individual basis.

Come join with us on Saturday, February 16, at 4:00 p.m. in the Utah Power and Light Auditorium at 40 East 100 South in Salt Lake City.

Sincerely,



J. Wanless Southwick
President
710 West 400 North
West Bountiful, UT 84087

INTERMOUNTAIN SOCIETY OF INVENTORS AND DESIGNERS

A Nonprofit Corporation

7 March 1974

Dear Inventor:

The month of February gave our Society substantial exposure to the public. Governor Rampton declared the week of February 11 as "Utah Inventor's Week." KSL Radio's "Public Pulse" featured Inventions and Inventors on February 12 for an hour. Our Vice President, E. Cordell Lundahl, represented the Society while J. Winslow Young, a patent attorney, represented the Patent Law Section of the Utah State Bar. They responded to eleven callers who telephoned questions into the Public Pulse program.

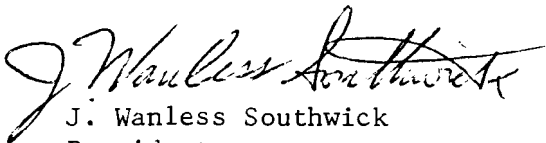
KUED-TV aired a ten-minute spot on February 18 which showed some inventions. Charlie Gibbs was the host and O'Brien Garrett and I were the guests. The goals and purposes of the Society were explained on this TV program. As a result of the TV program and Public Pulse, several people have requested more information about the Society.

Our February meeting of the Society considered inventions in the field of photography in honor of the 90th anniversary of the invention of roll film by George Eastman. Karl Gebhardt of Inkly Photo, Inc., gave a presentation on the history of photography and showed modern photographic equipment. George Jones showed us his time-lapse photography inventions including some beautiful time-lapse movies he made.

Our regular monthly meeting on March 16 will emphasize the quality of workmanship necessary to launch an invention into a new product. O'Brien Garrett of Development Design, Inc., agreed to speak to us about his experience in developing a disposable toothbrush and a back-yard golf game from the raw idea stage to the finished, market-ready product. The lessons to be gleaned from his experience with the problems of engineering, manufacturing and marketing a new product will benefit everyone who attends.

Come join with us on Saturday, March 16 at 4:00 p.m. in the Utah Power and Light Auditorium at 40 East 100 South in Salt Lake City.

Sincerely,



J. Wanless Southwick
President
710 West 400 North
West Bountiful, Utah 84087

INTERMOUNTAIN SOCIETY OF INVENTORS AND DESIGNERS

A Nonprofit Corporation

April 12, 1974

Dear Inventor:

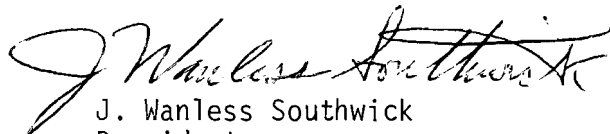
Our March meeting was a stimulating display of how innovative ideas can be transformed into market-ready, sharp-looking, new products. Many thanks to O'Brien Garrett of Developmental Design, Inc. for sharing with us the experiences he gained while preparing those new products for the market place.

Our next meeting (April 20, 1974) promises to be equally valuable. Garwood Walton of Logan, Utah will address us on the subject, "Where to get the money and business organization to develop an invention." Mr. Walton has considerable experience with research and development of patented products and processes. He has also worked as an investment advisor and a private financial consultant.

We are looking forward to our annual Inventor's Banquet. This year, Earl Miller of Miller Ski Company will be the honored speaker. The banquet has been scheduled for May 18 at 7:00 p.m. at Chuck-A-Rama in downtown Salt Lake City and will cost \$3.75 per person. Please place your reservations with us now. The enclosed envelope is for your reply.

Come join with us Saturday, April 20, at 4:00 p.m. in the Utah Power and Light Auditorium, 40 East 100 South, in Salt Lake City to hear Mr. Garwood Walton.

Sincerely,



J. Wanless Southwick
President

Please accept my reservation at the annual Inventor's Banquet on May 18, 1974.

[] Single reservation \$3.75

[] Couple reservation \$7.50

Make check payable to: Intermountain Society of Inventors and Designers.

DEADLINE - May 10!

INTERMOUNTAIN SOCIETY OF INVENTORS AND DESIGNERS

A Nonprofit Corporation

May 10, 1974

Dear Inventor:

At our April meeting, Mr. Garwood Walton gave us some ideas on finding money to develop an invention. He indicated the inventor needed to get the invention exposed to people and evaluate their feedback. If it is a good idea, then patent protection becomes valuable. In answer to the question "What investors should be contacted?" Mr. Walton said the inventor should start talking with people who might invest and ask for referrals to other investors who might invest. He said the inventor should not become discouraged but should be a "detective" and keep looking until the money people are found.

Our last meeting this season will be our annual Inventor's Banquet on May 18 at 7:00 p.m. at Chuck-A-Rama (744 East 400 South) in Salt Lake City. After the dinner Earl Miller will speak to us on the subject "Inventions--from Concept to International Marketing." Mr. Miller has broad experience as an inventor and manufacturer of ski bindings and other ski equipment.

Please place your reservation with us today. Send \$3.75 for a single or \$7.50 for a couple reservation. See you there.

Sincerely,

J. Wanless Southwick
President

RSVP - 710 West 400 North
West Bountiful, UT 84087
(292-4158)

INTERMOUNTAIN SOCIETY OF INVENTORS AND DESIGNERS

A Nonprofit Corporation

14 September 1974

Dear Inventor,

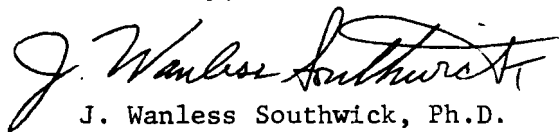
Our Society's first meeting of the season will be held Saturday September 21st at 4:00 P.M. The place will be different this time. We will meet at Utah Technical College at Salt Lake, 4600 South Redwood Road, in the Rampton Technology Building, Room 209.

Our program will include "Words of Wisdom" from Earl Miller, O'Brian Garrett and others via a special video-taped program on promotion of inventions and new products. Utah Technical College's facilities (which inventors can take advantage of) will be shown.

At our meeting, two members of the Society will be chosen to serve together with the Society's Secretary-Treasurer on the Nominating Committee. This three-member Nominating Committee will accept nominations for next year's Board of Officers. The Society has nine (9) elected members on its Board of Officers.

Plan to come with ideas, suggestions, and nominations to kick off the Society's new year with enthusiasm.

Sincerely,

A handwritten signature in cursive script that reads "J. Wanless Southwick". The signature is written in dark ink and is positioned above the printed name.

J. Wanless Southwick, Ph.D.
President

INTERMOUNTAIN SOCIETY OF INVENTORS AND DESIGNERS

A Nonprofit Corporation

18 October 1974

Dear Inventor,

We had a successful September meeting at the new Utah Technical College at the Salt Lake campus. Many of the members commented on the advantage of adequate parking and the pleasant, modern facilities. Members had a chance to browse through the College's library after our meeting and see reference books of particular value to inventors.

A nominating committee was chosen at the meeting. Their nominees and other nominees from the floor will be candidates to be voted upon as we choose a new Board of Officers at our October meeting. Besides the election of a new Board of Officers, we will have a discussion on "How and Why Inventors should Keep Records."

The October meeting will be held at 1:30 p.m. Saturday, October 26th at Utah Technical College again: 4600 South Redwood Road (take the 45th South exit from I-15) in the Rampton Technology Building, Room 209. The new time (1:30 p.m.) was approved by the Board of Officers to allow us to meet during regular hours of the College. Thereby we can take advantage of all the College's facilities and avoid a charge for use of the building.

Have you seen the original models of old inventions on display at the downtown Auerbach Store in Salt Lake City? The original Gatling gun model is there, plus many other curiosities until October 26th.

Come join with us Saturday at 1:30 p.m., help strengthen the Society and learn about "The Inventors' Journal."

Sincerely,

A handwritten signature in cursive script that reads "J. Wanless Southwick". The signature is written in dark ink and is positioned above the printed name and title.

J. Wanless Southwick, Ph.D.
President